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The Skillpreneur® Show

Providing Strategies and Support for the Evolution of Your Business.

Host: Ed Abel

Providing Strategies and Support for the Evolution of Your Business

Monday 11 am LIVE
Thursday 8 am Encore

This Week

Our guest is Wayne Turett, founder and principal of Turett Collaborative Architects (TCA). Turett's design vision and commitment to innovation define his work and provide the creative leadership at TCA. Turett's portfolio includes work in diverse sectors including corporate offices, retail concepts, production studios and residential projects.

Turett has been honored for exceptional work in a variety of disciplines. Turett has received Best Office Design Awards from Interior Design and IDSA and the City Art Commission Award for Excellence in Design. In addition, the firm has won numerous awards including the Interiors Best Office Design and Best Restaurant Design, the Interior Design Award from Restaurants & Institutions Magazine and was nominee for Outstanding Restaurant Design from the James Beard Foundation and Interior Design Magazine.

You will learn:

- How to effectively communicate with clients
- How to listen and respond to your clients' needs
- How to create the WOW factor
- How to turn clients into fans

The Skillpreneur show is a weekly interactive show that gives listeners practical, useful approaches to mastering the mindset that is necessary to go from going into/or being in business with a skill to building an independent, sustainable, profitable company.

www.Skillpreneur.com



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ABEL Business Institute is a complete resource center offering strategies and proven systems to help small to mid-size businesses, corporations, business proprietors, senior executives, managers, and their teams develop and sustain a thriving business. We are experts in our field: business advisors with real business experience and years of professional training. We offer a systematic approach to the construction, maintenance and growth of a business--an approach that has become the philosophy and methodology of our organization. We've turned countless Skillpreneurs into strategic leaders--people seeing their business thrive in a way that they never thought possible. Together, we will identify obstacles, set priorities and design a functional and realistic plan of action to take your business to the next level.

Coaching, Mentoring and Support

MBA

"Oops, I'm in Business, (now what?) programs

Business Assessment

Who is Ed Abel:

ABEL Business Institute was established by Edward Abel. Beginning with only a \$5,000 loan and a passion for business, Ed started his first company when he was 24 years old. After 7 years, he built a \$36 million organization with 585 employees. Following his initial success, Ed continued to build various multi-million dollar businesses. Over the course of this process, he began developing a systematic approach to the construction, maintenance and growth of businesses--an approach that has become the philosophy and methodology of Abel Business Institute. Our team consists of hand-picked professionals who are certified, credible and capable of helping you achieve your goals.